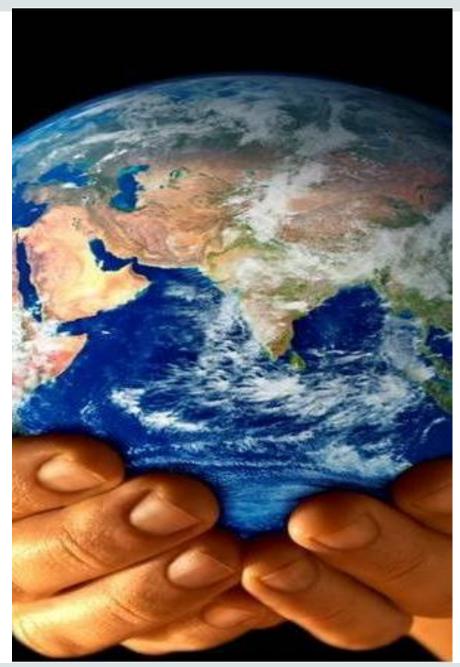
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# JD Edwards Plans and Direction Latest Release Updates

Chris Walsh – Product Strategy Director





### Safe Harbor Statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.



### Program Agenda

- **1** Oracle's commitment to JD Edwards
- <sup>2</sup> ERP Innovation
- 3 Deep Vertical ERP
- Continued Choice





The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions.

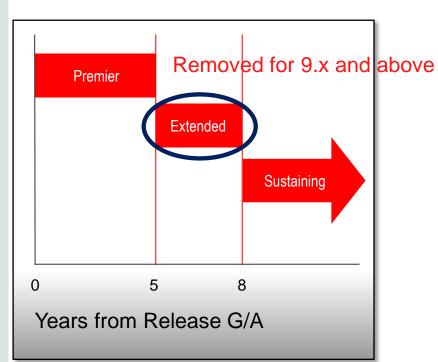
The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.



# Oracle's commitment to JD Edwards Our customers and partners



### Oracle JD Edwards Support Policy Confidence



Lifetime Support

The most comprehensive support

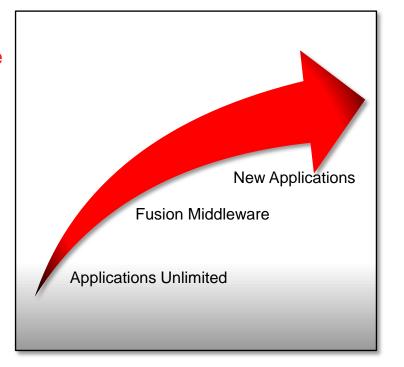
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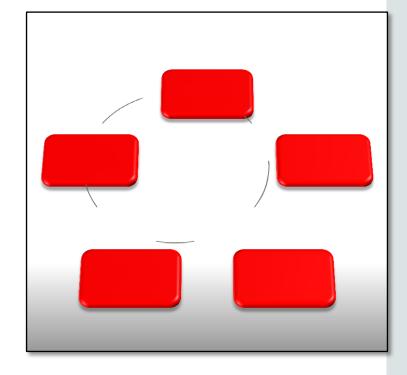
#### **Applications Unlimited**

Commitment to ongoing enhancements & support of Oracle Apps.

#### **Co-Existence**

Apps designed to add value & work with your existing investments.





#### ORACLE<sup>®</sup>

## **Oracle JD Edwards EnterpriseOne**

#### **Investment. Delivery. Proof**



"...we have an extremely satisfied group of JD Edwards customers and our intent is to continue to invest in, enhance and improve that product line ... and simultaneously giving you a graceful bridge so if you chose to move to Fusion this year or ten years from now ... you have that option.

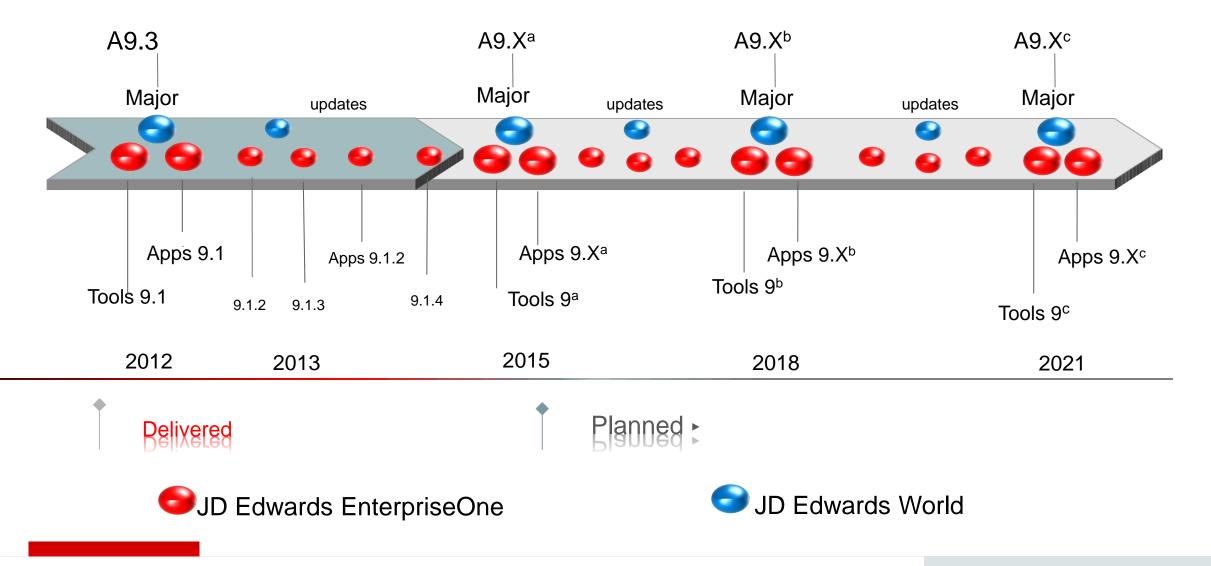
But we're certainly not going to induce you to move to Fusion by de-investing in JD Edwards. That's something we're going to invest in this year, next year, five years from now, ten years from now ... that's a very important and strategic product line for us."

Larry Ellison – CEO – Oracle Corporation – speaking at Oracle OpenWorld 2012

#### Link to Oracle.com video



# JD Edwards Planned Product Roadmap



Roadmap subject to change without notice. The above is intended or information purposes and may not be incorporated into a contract.

### JD Edwards EnterpriseOne Tools 9.1 Update 4 Released in December 2013

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ORACLE

- New Innovations
  - E1 Applications in Café One
  - Chrome on Android tablet
  - Chrome Voice Command
- Improved Features
  - JD Edwards EntepriseOne for iPad
  - One View Watchlist in Pages
  - One View and Embedded BI Publisher Reporting
  - System Administration and Security



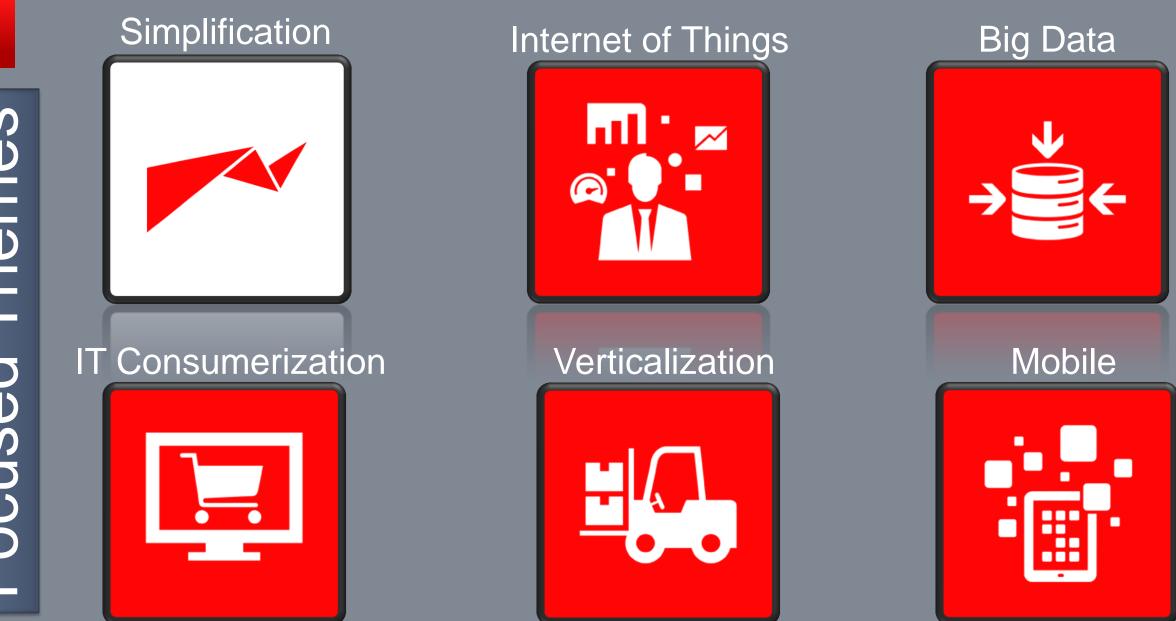
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### Continued Momentum Forward to New Releases By the Numbers – Extensive Upgrades and Migrations





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# **Consumerization of IT**





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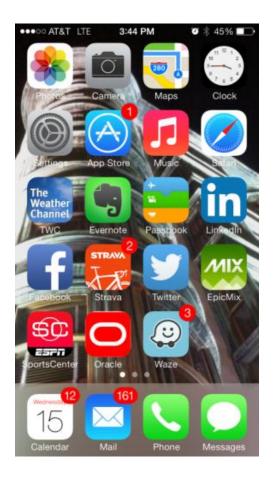
# Strategy

- User Experience requiring no training for a novice consumer
- Professional user experience for deep product functionality
- Integrate modern user experience paradigms
  - End User Personalization
  - Optimized for Tablet and Smartphone
  - Engagement thru Social and Gamification
  - Simplified User Interface
- Choice for end user to work the way they want to work



### One View Watchlist Badge indicators to notify user of action

**Consumer is used to:** 



### **EnterpriseOne delivers:**

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### Composite Application Framework End User Personalized Page Layout

### **Consumer is used to:**

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### EnterpriseOne delivers:

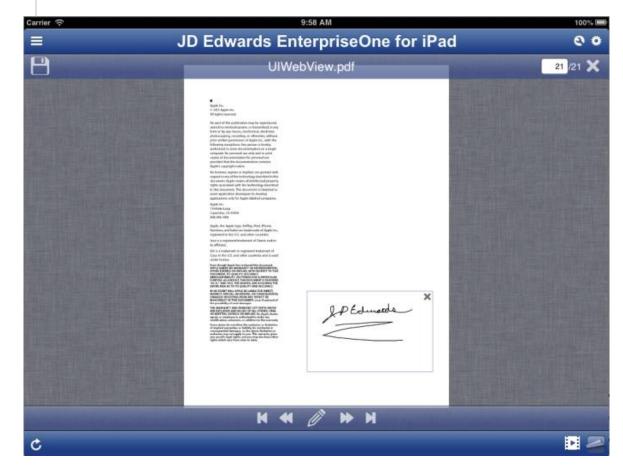
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### iPad Enhancements to leverage device End User Scratchpad and Signature Capture

**Consumer is used to:** 



### **EnterpriseOne delivers:**



# **Chrome browser on Android Tablet**

Tools 9.1.4

Another tablet option for use with JD Edwards EnterpriseOne

### **Chrome on Android**

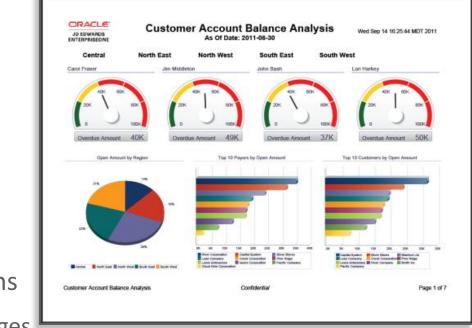
- Run all EnterpriseOne apps
- Touch and EnterpriseOne gestures
- Native maps support
- One View reporting
- Media object support
- 7 or 10 inch tablets



# **One View Product Family**

#### **One View Reporting**

End user created or personalized Interactive Reports



### **Recent Additions**

- Badge in Pages
- Native iPad support
- Drill back from report to application
- Improved run time performance with BI Publisher, 11.1.1.7.1

# One View Watchlists

User-defined watch lists based on existing queries



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### Simplified UI For the Novice or Casual user

NEWS

close

Win of the Week

Summit

video yet?

Systems

In the Know

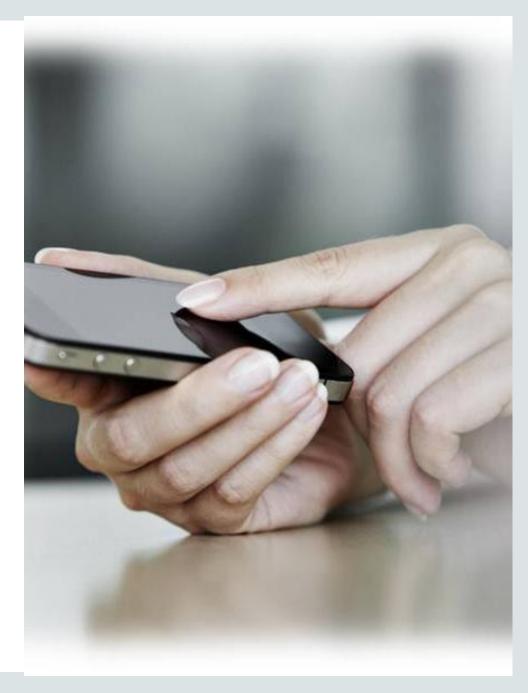


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9	Requisition Approval US2079 for Anna Pascal (2,356.42 USD) Anna Pascal, 2 minutes ago - Due 12/12/2012	Actions
8	Vacation Request for Samuel Nielson (11/21 to 11/28, 7 days) Pat Miller, 5 heurs ago - Due 12/12/2012	Actions
9	Requisition Approval US2012 for Terry Green (1,536.42 USD) Jason Blake, 15 hours ago - Due 12/12/2012	Actions
9	Job Offer Response Information US4234 for Jamie Robies Anna Pascal, 2 days ago - Due 12/12/2012	Actions
-	Purchase Order Receipt Confirmation PO 234156 Paul Watson, 09-Sep-2012 12:00 AM - Due 12/12/2012	Actions
-	Expense Approval US23456 for Anna Pascal (5,405.98 USD) Anna Pascal, 23-Dec-2012 12:00 AM - Due 12/12/2012	Actions
\$	Tansfer TR2876 for Jason Blake (8-Apr-2012) Jason Blake, 12-Apr-2012 12:00 AM - Due 12/12/2012	Actions
\$	Promotion PR9876 for Linda Wu (1-May-2012) Jason Blake, 19-Mar-2012 12:00 AM - Due 12/12/2012	Actions
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Roadmap subject to change without notice. The above is intended for information purposes and may not be incorporated into a contract.

#### Planned

# Mobility



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### Strategy

- Applications Anywhere and Anytime
- Companion app
- Mobile first
- Internet of Things











# JD Edwards EnterpriseOne Mobile Solution

#### **MOBILE APPLICATIONS**



**Built for Purpose** 

**Exploit Device Capabilities** 

**Modern User Experience** 

#### **MOBILE EVERYWHERE**



**Tablet Access** 

**Run Any E1 Application** 

**Use Browser or Container** 

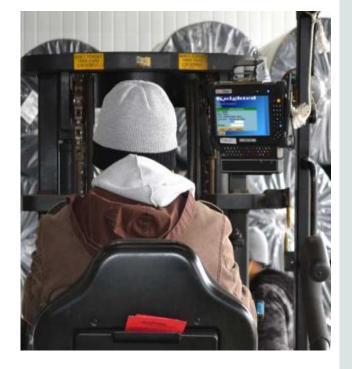


### Warehouse Availability Inquiry New application optimized for a tablet device



Item/Location/Lot Availability Warehouse Location Detail License Plating Hierarchy Visibility of Loose Quantity





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### JD Edwards EnterpriseOne Mobile Enterprise Applications

#### **FEBRUARY 2014**

#### **Oracle Mobile Application Framework**

Manage My Work Orders for Tablet & Smartphone

Manage Equipment for Tablet & Smartphone

**Template Meter Readings for Tablet** 

**Quick Case Entry for Smartphone** 

Health & Safety Scoreboard for Tablet & Smartphone

**Report Health & Safety Incident for Smartphone** 

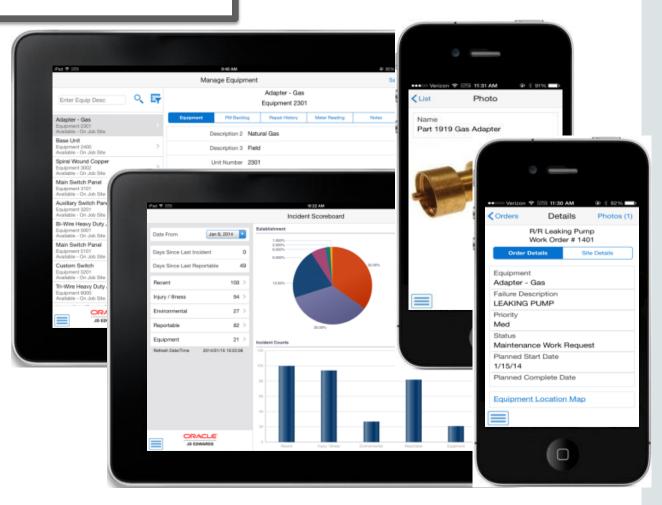
**Contact Customer for Tablet & Smartphone** 

**Customer Account Overview for Tablet & Smartphone** 

#### **Features**

Available from App Store & Google Play iOS & Android Smartphones & Tablets Apps 9.1

Tools 9.1.4.2 and above



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### JD Edwards EnterpriseOne Mobile Enterprise Applications

#### **AVAILABLE NOW**

#### **Oracle Mobile Application Framework**

Create Work Order for Tablet

Work Order Time Entry for Tablet & Smartphone

**Review Team Work Orders for Tablet & Smartphone** 

**Review Cases for Tablet** 

Manage Cases for Smartphone

**Expense Approval for Tablet & Smartphone** 

**Contact Supplier for Smartphone** 

**Create Service Order for Tablet** 

Manage Customer Equipment for Tablet & Smartphone Manage My Service Orders for Tablet & Smartphone Review Team Service Orders for Tablet & Smartphone Service Work Order Time Entry for Tablet and Smartphone Contact Employee for Smartphone



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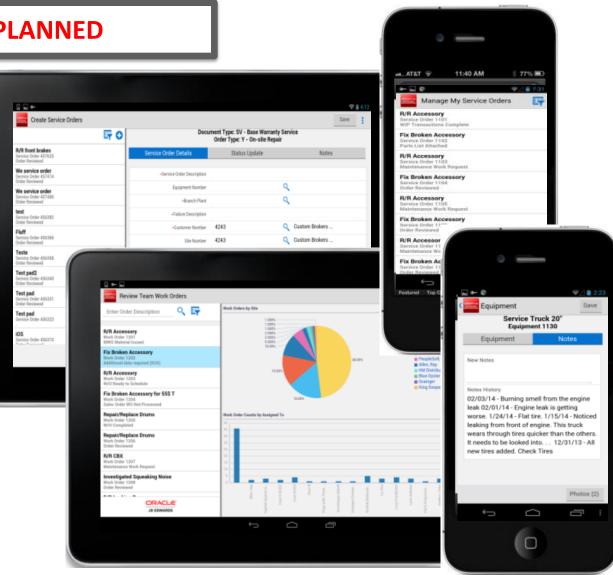
### JD Edwards EnterpriseOne Mobile Enterprise Applications

#### **ROADMAP - PLANNED**

#### **Mobile Enterprise Applications**

Expense Entry & Approval Purchasing Approvals Employee & Supplier Lookups Customer Order Overview Project Management Warehouse & Inventory Procurement Order Management Human Resources Self Service

Financials Grower & Blend Manufacturing



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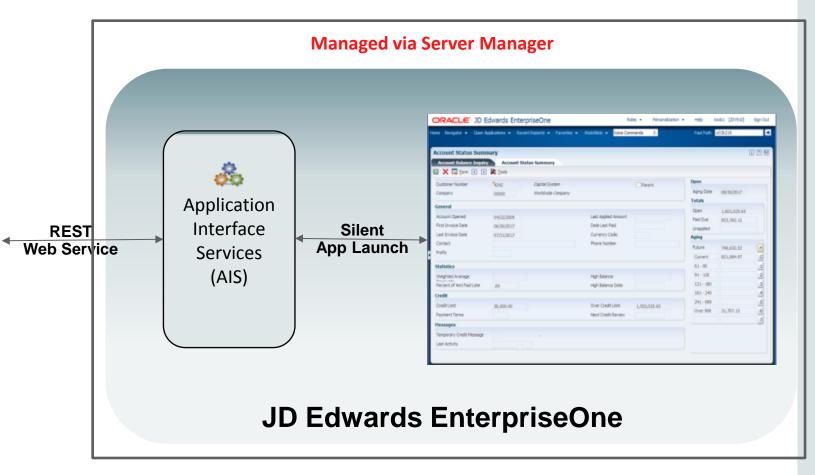
### ADF Mobile Framework and Application Interface Services Architecture Simplification



#### ADF Mobile Framework (Native App)

#### **Oracle ADF Mobile Framework**

Removes dependency on ADF server.

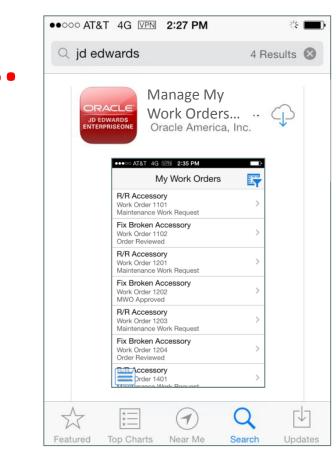


#### **AIS Server**

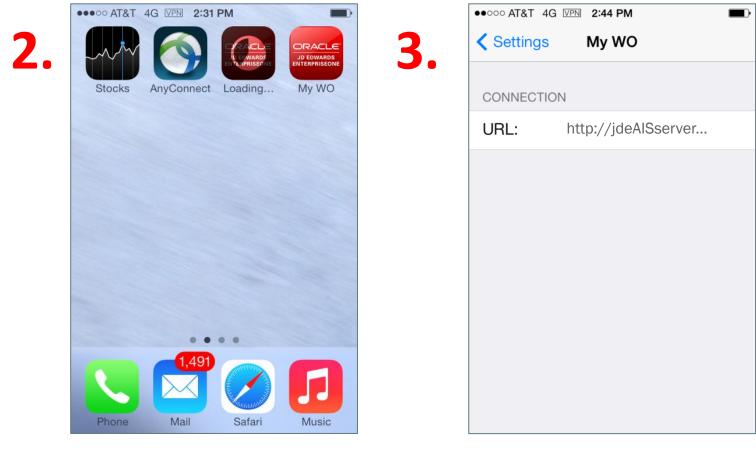
Removes dependency on 'Development' on new Business Services and Business Functions.

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Easy as 1, 2, 3...



Search for "JD Edwards" on App Store or Google Play



Install

Enter URL\*

\*Requires simplified set up discussed in platform section

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| Roadmap subject to change without notice. The above is intended for information purposes and may not be incorporated into a contract.

### Fun to Use

**Enjoy!** 

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Fix Broken Accessory Work Order 1102 Order Reviewed	>	Order Details Failure Descri
<b>R/R Accessory</b> Work Order 1201 Maintenance Work Request	>	BROKEN AC
F <b>ix Broken Accessory</b> Work Order 1202 MWO Approved	>	Med Status
<b>R/R Accessory</b> Work Order 1203 Maintenance Work Request	>	MWO Approv Planned Start
<b>Fix Broken Accessory</b> Work Order 1204 Order Reviewed	>	7/1/11 Planned Com
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| Roadmap subject to change without notice. The above is intended for information purposes and may not be incorporated into a contract.

# Simplification



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## Strategy

- Lower overall Total Cost of Ownership in all aspects
  - Capital Expense
  - People Time and Costs
- Lower the risks throughout the total ownership lifecycle
  - Initial implementation time to value
  - Use low cost and risk to run your business
  - Upgrade business continuity to realize new value



# Simplification: Product Area Knowledge Paths

www.oracle.com/oll/jdedwards

### **Knowledge Path Contents**

- Documentation
- Transfer of Information (TOI)
- Demo/Video
- Tutorial
- Self Study
- Instructor Led Training (ILT) or Live Virtual Class (LVC)
- Information Centers on My Oracle Support

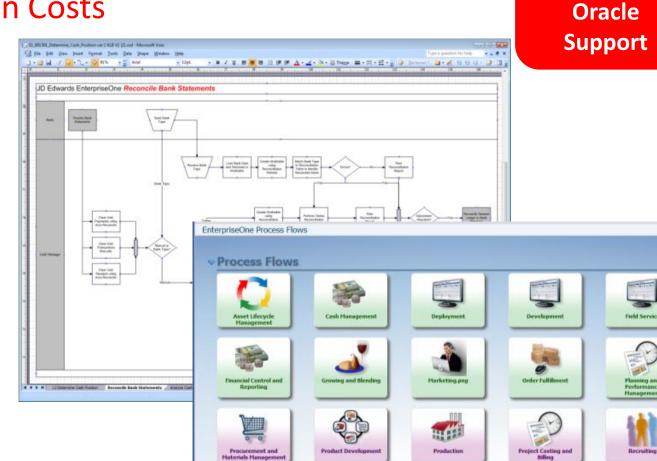
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Submit	03-APR-2013 5 mins		anding JD Edwards Enterpr			/ledge Paths.	
3 user(s) recommend this						,	

### **Business Process Models** Simplify & Reduce Implementation Costs

- Updated for Apps 9.1
- Leverage Best Practices
- Editable, MS Visio Format
- Import to Oracle BPM
- Can be built into E1 Pages
- 13 Process Flows

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Available on My Oracle Support



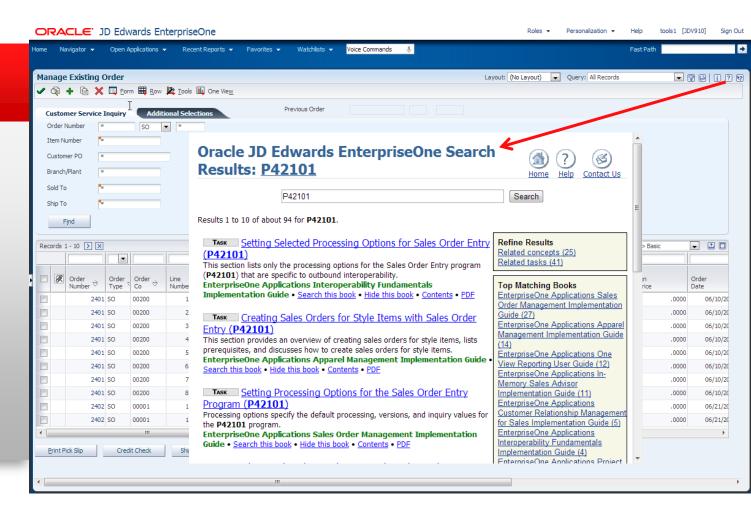
**Available** 

Now on My

## Application Sensitive Help Display online documentation for program being used

### **Application Sensitive Help**

 Use release, system code and application ID to display online documentation for currently running program



<sup>35</sup> Roadmap subject to change without notice. The above is intended for information purposes and may not be incorporated into a contract.

# Business Interfaces...Technical Catalog



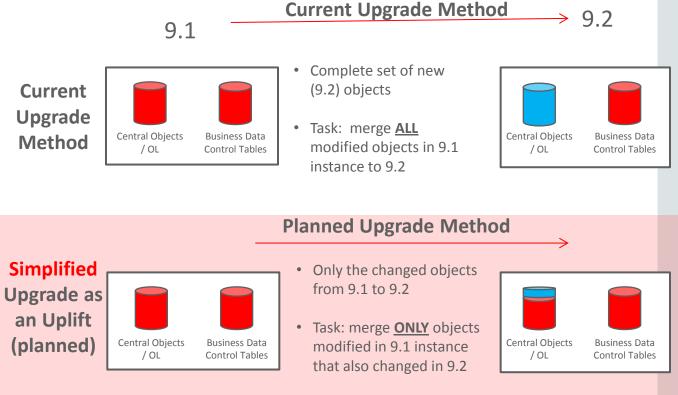
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...Let's see it...

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# Simplifying the process of staying current

- Simplified Upgrade of Customizations
- Lower Cost
  - Less merging of customizations
  - Focus testing on areas of change
- Lower Risk
  - Less change
- Higher Value
  - Stay current faster with latest innovations



Customer analysis: reduction of 45 - 95% in custom object merges required during upgrade



Planned

# **Big Data**



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# Strategy

- Unique applications that process massive data volumes
- Leverage Oracle 12c database In-Memory option
- Advanced Analytics
- Combines structured and unstructured information
- Sensor data

### In-Memory Project Portfolio Advisor New Real-Time Insight into Entire Project Portfolio

### **Project Management Console**

- View summarized and detailed project financial and billing information across a project portfolio
- Summarize project portfolio (by region, by sales rep, by project type, etc.)
- Drill down from top of project portfolio to individual projects
- Access to actionable tasks (change requests, open commitment inquiry, etc.)



ORACLE<sup>®</sup>

# In-Memory Sales Advisor

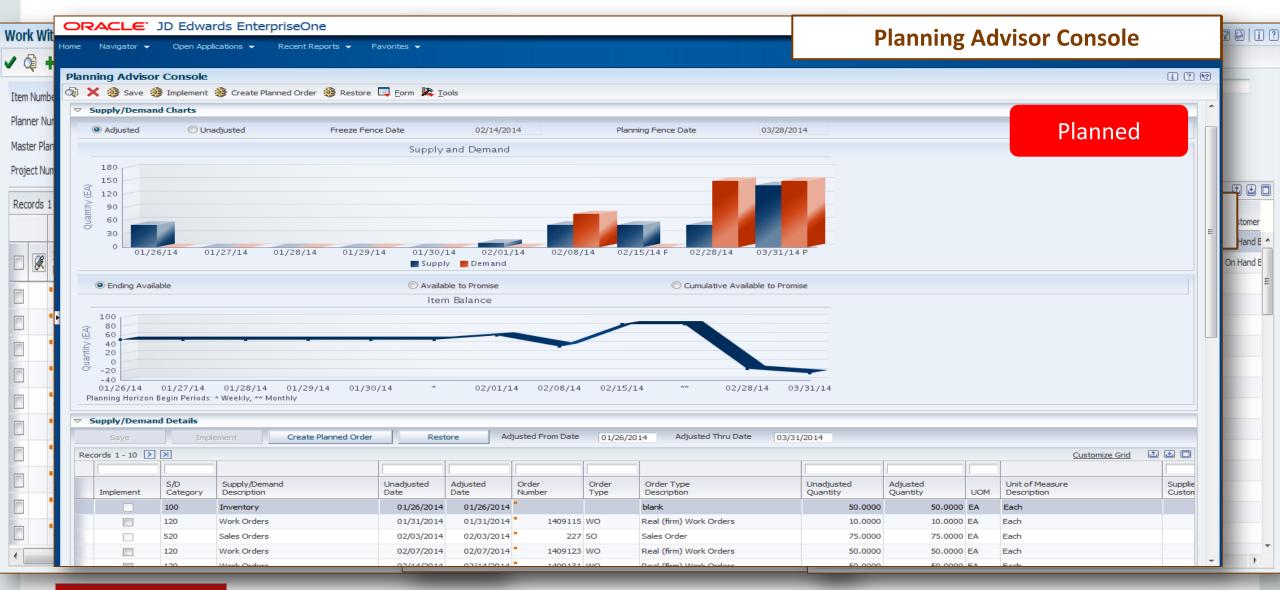
Transformational Solution to Drive Revenue and Ensure Profits

#### **Solution Overview**

- Real-time recommendations to preferred items and cross-sell items
- Real-time suggestions for up-sell quantities
- Visual display of line and order profit margin information
- Dynamic notification of inventory availability
- Scenario based profitability analysis



# **Three Applications to View Planning Information**



# **Deep Vertical ERP**



ORACLE<sup>®</sup>

# Strategy

- Focus on targeted Vertical Markets
- Provide deep, comprehensive business solutions
- Work closely with customers to deliver exactly what they need
- Build solutions for industries that support our targeted verticals



## **Complete Solutions for Broad Industry Categories**

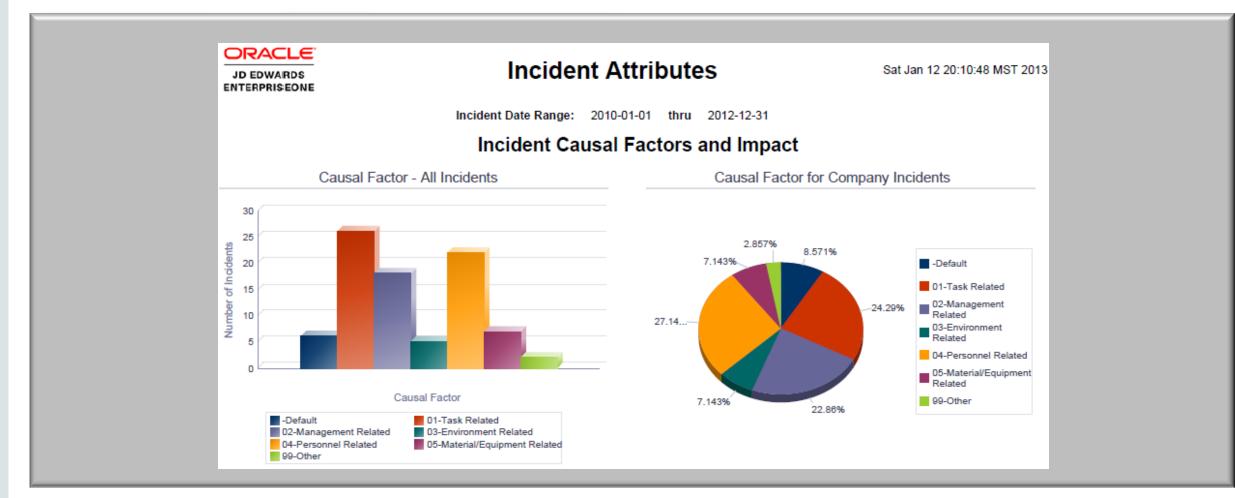


Engineering & Construction Professional Services Commercial Real Estate Homebuilders

Food & Beverage Agribusiness Attributes and Apparel Cosmetics Durable Goods Industrial Manufacturing Chemical Life Sciences Wholesale Distribution Oil and Gas Mining and Aggregates Paper & Packaging Public Utilities

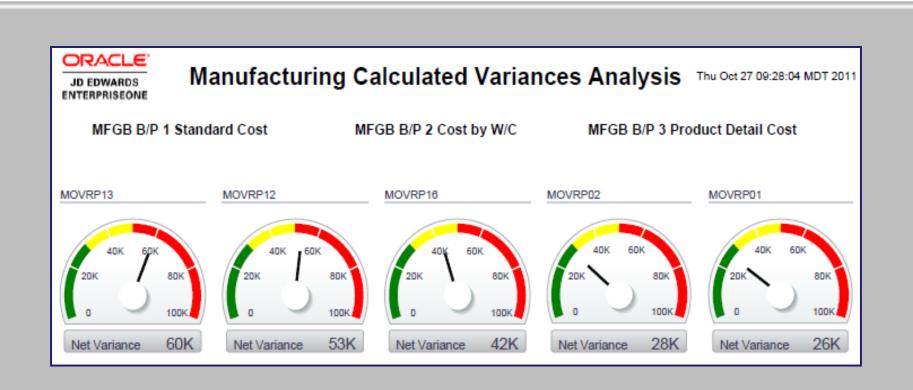
## **Industry Focus**

#### **Health and Safety Incident Mgmt**



### Manufacturing Advanced Planning

**JD Edwards EnterpriseOne** ORACLE JD EDWARDS ENTERPRISEONE





### Distribution Warehouse Management

Warehouse Putaway Request Analysis

Tue Mar 19 03:07:31 MDT 2013

2012-01-01 through 2012-12-31

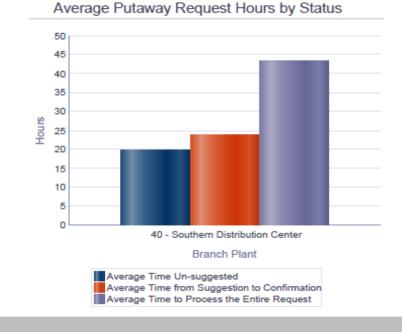
Branch Plant: 40

Southern Distribution Center

Average Hours Spent Processing Putaway Request by Month

75 60 Hours 45 2012 2012 - 11 2012 2012 2012 2012 2012 2012 2012 2012 - 10 2012 - 12 2012 ÷9 Year and Month

Average Time Un-suggested
 Average Time from Suggestion to Confirmation
 Average Time to Process the Entire Request



#### ORACLE

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JD EDWARDS ENTERPRISEONE

## Inventory to G/L Reconciliation

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)	.4570	OV.	Do Not Use-Receiving Document	01/	08/2017	378.22	338.22	40.00	10.58		3038	Item Ledger
	4571	OV	Do Not Use-Receiving Document	01/	08/2017	229.69	229.69					
	4572	ov	Do Not Use-Receiving Document	01/	08/2017	585.22	585.22					
	4573	ov	Do Not Use-Receiving Document	01/08/2017		54,59	54.29	,50	.55		3038	Item Ledger a
	4574	ov	Do Not Use-Receiving Document	01/	08/2017	526.05	\$26.05					
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	3267671	п	Inventory Issue	01/	08/2017	325.41-	275,41-	50.00-	15.37		3038	Iten Ledger
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## Automated match

**NEW!** 

- Workbench
- Improved visibility
- Exception-based

# Outbound Inventory Management Consigned and Vendor Managed Inventory

Monitor Inventory Availability

- Reduce Warehouse Space
- Track Financial Ownership
- Improve Customer Service

Supplier



Planned

9

Customer

# **Rentals Management**

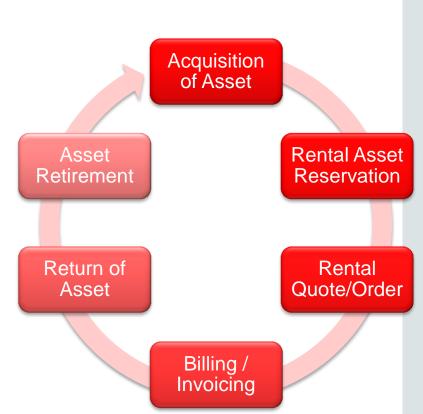






For businesses offering goods and services on a rental basis

- Equipment availability
- Equipment reservations
- "Rentals Contract"
- Rental Constants to drive:
  - $\succ$  Counter Rentals: sales order to invoice
  - > Project Driven Rentals: long term through Service Billing



Planned

## **One View Financial Report Writer**



# **Continued Choice**

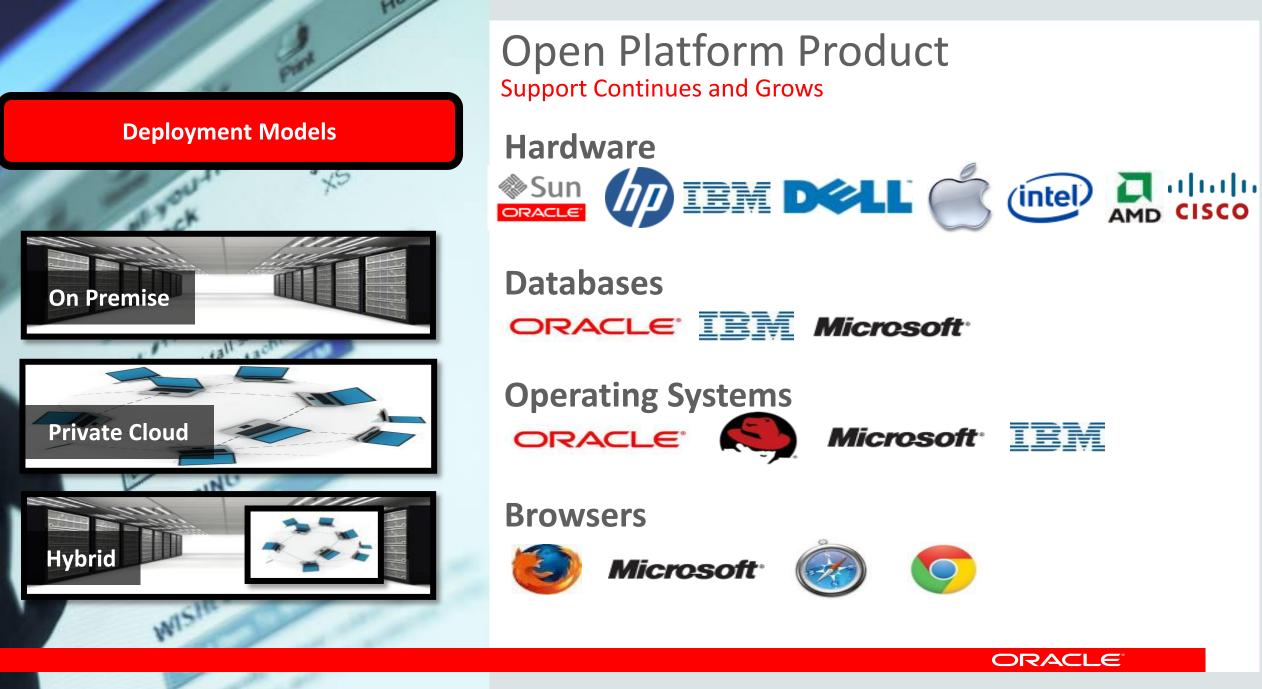




# Strategy

- Leverage best of breed Oracle technologies for our customers
- Deliver on our open platform statement
- Provide a common product for fast growth industries
- Allow customers to choose on-Premise or Cloud deployment
- Co-exist with Fusion applications with our deep vertical ERP





# Parting Thoughts



Global customers running on common JD Edwards products - from small to Fortune 50



Customers either running or upgrading to the 9's



All 9 Diamond Oracle Partners have active JD **Edwards** practices



JD Edwards has grown faster in the last 4 years than at any point in its 37 year history

# **Hardware and Software**

#### ORACLE

# **Engineered to Work Together**

