

DTZ LEADS THE MARKET WITH ANYTIME, ANYWHERE INSIGHTS FOR ITS CLIENTS

DTZ AND DIFFERENTIA CONSULTING RAPIDLY DELIVER BUSINESS DISCOVERY PLATFORM WITH QLIKVIEW

“RATHER THAN THE STATIC REPORTS WE USED TO PROVIDE TO OUR CLIENTS, WE CAN NOW OFFER HIGHLY INTERACTIVE, VISUALLY APPEALING REPORTS WHICH CAN BE CONFIGURED QUICKLY AND EASILY. OUR CLIENTS CAN ACCESS THE INSIGHTS THEY NEED WHEREVER THEY ARE, WHENEVER THEY WANT AND ON WHICHEVER DEVICE THEY PREFER.” **TOBY JONES**, HEAD OF TECHNOLOGY PARTNERS, ASSOCIATE DIRECTOR, DTZ



Leading Property Management

DTZ, a UGL company, is one of the world's largest property services firms, encompassing industry-leading advisory, brokerage and management solutions to occupiers and investors worldwide.

DTZ needed to rapidly and easily provide its global clients with access to a range of interactive reports that gave them insights into their properties.

Challenges

The challenges DTZ faced however, were that the existing system was not standardised, took a long time to develop reports and was difficult to support. It was difficult to control costs and reports were only static, with no ability to drill down into the detail.

Interactive Reporting and Insights

DTZ chose to work with Differentia Consulting, a trusted QlikView partner, in helping them deliver the QlikView Business Discovery platform for interactive reporting.

QlikView was quick to implement, provided dashboards (Applications) within days, not months and provided customers with interactive, highly graphical reporting not matched by competitive solutions.

Clients can now look at their portfolio through a range of parameters, such as tenure, region, country, type and size – anytime and anywhere.

SOLUTION ELEMENTS

Organisation: DTZ

Industry: Property Management

Function: Diverse global leader in property services

Geography: Global, with a Centre of Excellence in the UK

Data Sources: Excel, Maximo, Tramps, Horizon, Lease Harbor and Virtual Premise

Challenges:

- No standardised reports
- Lengthy, costly cycles to build only static reports
- Difficult to support

Solution:

- QlikView reporting through Differentia Consulting
- Dashboards within days

Benefits:

- Offer insights to clients anywhere, anytime, through the device of their choice
- Interactive reports where clients can drill down to the level of detail they require
- Standardisation and efficiencies introduced
- Control over time and costs
- Easy-to-use and access



Easy-to-use, with high-quality graphical representation

DTZ looked at various solutions and considered the QlikView solution to be simpler to use, far more intuitive and had shorter development cycles than other solutions – making the provision of reports much quicker for their clients. They also felt that the graphical representation of the reports and dashboards was hard to compete with.

From an operational perspective, delivering the reports is much faster, requires less developer involvement and costs are now kept under control.

Differentia Consulting is viewed as a trusted partner, with high-calibre

consultants, that have been with DTZ from the onset of the initiative. Their consultative style and methodology has guided DTZ through the initial project stages, as they push forward with their expansion.

Where Next?

The next phase of this project is to expand the use of QlikView, to meet increasing demands within the business. This encompasses both the expansion of the platform to accommodate global demand and also includes continually innovating and providing better features and reports for DTZ's clients.

The solution will need to expand to double the number of servers it currently requires, provide clustering, support high availability (24x365) and include a test server to support the development life cycle.

There are currently 20 clients using the solution, 125 users and 75 internal clients. Over the next year, DTZ expects this to triple in usage. The company looks forward to scaling the solution and to maintaining innovation in the ever-changing technical world in which their customers operate.

“FROM THE START, DIFFERENTIA CONSULTING SHOWED US SOLUTIONS THAT WERE COMPELLING AND RELEVANT. THEY UNDERSTOOD OUR CHALLENGES AND WHAT WE WERE TRYING TO ACHIEVE. THEY WERE ONE STEP AHEAD OF THEIR COMPETITORS.” **TOBY JONES**, HEAD OF TECHNOLOGY PARTNERS, ASSOCIATE DIRECTOR, DTZ



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