DC QlikView Customer Event

Wednesday 19th March 2014

The Art of the Possible

Speaker Information:

Chris Gore: Service Delivery Manager at Differentia Consulting
Proactive and solutions-driven Senior Manager with over 20 years' experience developing and leading large multi-disciplined teams to deliver simultaneous strategic IT and manufacturing programmes/projects.

Kate Perry: Head of QlikView Managed Services at Differentia Consulting
QlikView specialist with JD Edwards EnterpriseOne development background. Currently heading up the QlikView Managed Services department of Differentia Consulting.

Sean Farrington: Qlik UK MD and Regional VP of Northern Europe
Experienced Managing Director and Sales Management professional. Particularly strong in leading organisations through merger and acquisitions, integrating and developing new teams as well as developing and executing new Go To Market structures.

Christof Majer: Qlik Global Vice President of Partner Sales & Partner Program
Christof has a track record of management in hyper-growth software companies across multiple functional areas such as sales, channel sales, alliances, marketing and OEM. For over 15 years in the business software industry he has experienced and led companies' transitions through their IPOs at Altiris (today a part of Symantec), VMware and QlikTech. Christof is a global business mind with school education in Germany and the USA, with multi-cultural experience in emerging and established markets in Europe, Middle East, Asia Pacific as well as North America and Latin America.
At QlikTech he has played a key role in the company's Partner Program development, and its continued market leader position as a Partner-centric sales organisation since 2007.

Dave Stevinson: Account Manager at Differentia Consulting
I oversee the retail, wholesale and services sectors within Differentia Consulting. I am fascinated by disruptive technologies and particularly passionate about data analytics, business discovery and BI. In the past the companies I have worked for have typically been large public companies listed on the main stock markets in Asia. I have normally set up or turned around the European operations for these companies.

David Ensell, **Senior Consultant, Differentia Consulting:** Twenty years of programme management experience in defence and oil and gas. I have implemented ERP, programme management and EPM systems globally, and I have led business transformation programmes using Smarter.BI to design, govern and deploy.

Neil Martin Head of Business Intelligence - Webhelp UK Neil has more than 25 years' experience in information technology, and has held this specific position within Webhelp UK since 2010. He started working with QlikView in 2007 and during this time his team have developed numerous QlikView applications which cover every area of the business, serving more than 6,000 end users.

Lisa Orsato, Director of Sales and Alliances for EMEA and South East Asia for Vizubi: Of humanistic and multi-cultural background, I have lived and worked for several years in the Russian Federation as a Head of Representative office and Sales Manager.
Thanks to that, I have acquired an extensive hands-on experience on the complexities of International Markets Relations and Business Development.

Cyril Solal-Cohen Vice President International of Vision.bi (Keyrus Group) in charge of the strategy and development of the innovation center products around the world including partnership management.   With a Master's degree in Computer Science applied to management from Paris Dauphine University., Cyril Cohen-Solal has 15 years of expertise in the Business Intelligence field His main focus is "Quality Gates", a solution that increase reliability and trust of business intelligence platform including QlikView applications. In parallel with these activities, he has been teaching in the Master II of Business Intelligence at Paris Dauphine University for eight years.